



two ways :: one outcome

**SUPPLEMENTARY
AGENDA**

FINANCE COMMITTEE MEETING

THURSDAY, 13 NOVEMBER 2014

The Finance Committee Meeting of the Central Desert Regional Council will be held in the Alice Springs on Thursday, 13 November 2014 at 2:00 pm.

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GENERAL BUSINESS

ITEM NUMBER S.1
TITLE Tender Approval for Purchasing 7 Vehicles
REFERENCE \COUNCIL AGENDAS AND MINUTES\FINANCE COMMITTEE MEETING\2014\2014 - 6 FINANCE COMMITTEE MEETING 13 NOVEMBER 2014 - 255722
AUTHOR Steve Wallman, HMP Regional Coordinator

COMPLETION DATE November 2014

LINKS TO STRATEGIC PLAN

Goal 02: Physical Assets

RECOMMENDATION:

That Council approve the purchase of 7 vehicles within an estimated total budget of \$320,000 ex GST using “Local Buy” as the procurement method

SUMMARY: One vehicle is required for Core Services, one vehicle for the ESO program and five vehicles are required for CDRC fleet that will be funded from lease fees from different programs.

BACKGROUND

As approved by Council the tender was originally placed on Local Buy and CDRC received 1 response which was not a local supplier.

On further review it was found that relevant local suppliers can not access Local Buy so to ensure potential for local suppliers the contract was put out for public tender. CDRC received 1 response and the price was within the budget planned.

The Tender panel recommends that council approve purchase of vehicles from Kittles based on price delivery and service.

Council has agreed to spend \$320,000 to purchase 7 Vehicles. Five of which would be leased by RJCP. Council will recoup the cost of these five vehicles over the next three and a half years. In addition one of the vehicles will be funded from Power and Water contract.

ISSUES, CONSEQUENCES AND OPTIONS

Two conforming tenders were received:

Tenderer	Price (ex gst)
Kittles	\$269,289

Carlisle \$281,491

All were evaluated using Council's Tender Evaluation process, attached. Kittles provided the best price. Both prices do not include on road costs.

FINANCIAL IMPLICATIONS

The price is well within Council's budget of \$320,000 to complete the project.

ATTACHMENTS:

1 CDRC Car Tender Evaluation



TENDER EVALUATION

Project Description : Purchase of 7 Vehicles.
 Location : Alice Springs
 Budget : \$ 200000.00 Ex GST For RJCP
 \$50,000.00 Ex GST For Works
 \$40,000.00 Ex GST For ESO

Value Weighted Criteria

Non-Price criteria

Criteria 1	Past performance of relevant projects	10%
Criteria 2	Timeliness	10%
Criteria 3	Capacity	5%
Criteria 4	Opportunities for Indigenous Employment	5%

Price criteria

Criteria 5	Price	70%
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Performance Index	Description	score
	Excellent	10.0
	Good	7.5
	Satisfactory	5.0
	Poor	2.5
Unsatisfactory	0.0	

Scoring "Non-Price" Criteria

		Tender 1	Tender 2	Tender 3
		Kittles	Carlisle	NA
Criteria 1	Score	7.5	3.0	
	Weighted score	0.75	0.30	0.0
Criteria 2	Score	7.5	3.0	
	Weighted score	0.75	0.30	0.0
Criteria 3	Score	7.5	3.0	
	Weighted score	0.38	0.15	0.0
Criteria 4	Score	5.0	0.0	
	Weighted score	0.25	0.00	0.0
Total non-price criteria		2.13	0.75	0.0

Scoring "Price" Criteria 5

Tenderer	Tenders	Score	Weighted Score
Kittles	\$ 269,289.44	10.00	7.00
Carlisle	\$ 281,491.00	7.50	5.25
Name 4	\$ -		
Name 5	\$ -		



Two ways -- one outcome

Total Scores

		Tender 1	Tender 2	NA
		Kittles	Carlisle	
Criteria 1	Weighted score	0.75	0.30	0.0
Criteria 2	Weighted score	0.75	0.30	0.0
Criteria 3	Weighted score	0.38	0.15	0.0
Criteria 4	Weighted score	0.25	0.00	0.0
Criteria 5	Weighted score	7.00	5.25	
Total non-price criteria		9.13	6.00	0.0

Successful Tenderer:	Kittles
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I / we recommend that they be awarded this contract.

OFFICER NAME:

ACCEPTANCE

SIGNATURE

APPROVED
Director

AUTHORISED
Chief Executive Officer

ACTIONED
Admin

In signing this tender recommendation all signatories are confirming that they have no conflict of interest to declare.

Carlisle Motors Pty. Ltd.
A.C.N. 809 666 686
A.B.N. 70 009 666 684

The
CARLISLE
GROUP OF COMPANIES

Motor Division & Head Office
30-40 Gregory Street, Mackay
Phone: (07) 4957 0707 Fax: (07) 4957 0729

www.carlislemotors.com.au

10/11/2014

ATTENTION: Central Desert Regional Council
Email: Phone:

Please find listed below our quotation for one (1) only Mitsubishi Triton GLX 4x4 manual Club Cab pick up

List Price	\$34,764.00
Less Fleet Discount	7996.00
Less Dealer Bonus	0.00
Sub Total	\$26,768.00
Smart Bar	\$1,900.00
Tow Bar	\$700.00
Long Range Tank	\$1,650.00
Canvas Seat Covers	\$400.00
Heavy Duty Suspension	\$2,300.00
Steel Tray	3600.00
Extra Keys	400.00
Freight To Alice Springs	2000.00
Dealer Delivery	495.00
Sub Total	\$40,213.00
GST	4021.30
Sub Total	\$44,234.30
Registration	
Compulsory Third Party	
Stamp Duty	\$44,234.30
Sub Total	7.00
Quantity	\$309,640.10
GRAND TOTAL	

MITSUBISHI WARRANTY
5 Years/130,000 Km Manufacturers
5 Years Road Side Assist
4yr/60000km Capped Price Servicing

This offer supercedes all other advertised pricing and/or previous quotes.
Pricing is valid until 30th November 2014 and is subject to availability.

These prices are current but subject to alteration by the manufacturer without notification.

Thank you for the opportunity of quoting and I await your reply.

Jason Steindl
Fleet Manager
Carlisle Mitsubishi
Ph : 49570714
Fax : 49570729
Mob : 0423614701
fleet@carlislemotors.com.au

CARLISLE MOTORS

Response to :

MITSUBISHI TRITON CUB CAB MANUAL WHITE WITH TRAY

Reference Number : VP00000022200

Response posted on 23/Oct/14 08:33 AM

Response Reference: none provided

Response ID: VPR40163

Response created by:

RICHARD DEGUARA (admin@carlislemotors.com.au)

Response posted via the Motor Vehicles (September 2014)

Central Desert Shire

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Response from:

Response reference: None provided
 Response ID: VPR40103
 Response via: Motor Vehicles (September 2014)

Business: CARLISLE MOTORS
ABN 70 009 666 684
Location: 30 - 40 Gregory St, Mackay 4740
 Mackay
 4740, Queensland, Australia

Contact: *Contact Name:* RICHARD DEGUARA
Position: Dealer Principal
Main Phone: 0749570701
Mobile Phone: 0409583810
Email: admin@carlislemotors.com.au

Web Site: <http://www.carlislemotors.com.au/>
Description: Motor Dealers
Docs attached by the list admin to this vendor: None...
Compliance Details:

Selection Status:

Your decision Undecided

Your attachments to this response

None provided

Vendors response:

Supply of 7 Club Cab Manuals to Central Desert Regional Council

Your criteria/questions

Q1: Will NT suppliers be added
 i would think they would be

Vendors Attachments

The vendor has attached 1 document to this response. You can find it in this zip file under "Responses/CARLISLE_MOTORS/VendorsDocs"



46 Stuart Highway, Alice Springs NT 0870
 Ph: (08) 8952 5500 Fax: (08) 8953 0847
 Email: quotation@peterkittle.com.au
 Alice Springs Office: PO Box 2257 Alice Springs NT 0872
 Alice Springs Office: PO Box 2257 Alice Springs NT 0872

QUOTATION

QUOTATION FOR :		QUOTE DETAILS	
Central Desert Shire Council (62312) Po Box 2257 Alice Springs NT 0872 E: info@centraldesert.nt.gov.au P: 0889589500		DATE :	24/10/2014
		QUOTE :	49543 ()
		DEPT :	112 Alice Springs New Mitsubishi
		REP :	Brian Corcoran
		STOCK No :	
QUOTATION DETAILS		PRICE	
MOTOR VEHICLE			
2014 MY15 MITSUBISHI TRITON GLX (4x4) MAN CLUB CAB UTILITY, DT4 DIESEL		\$38,240.00	
GOVERNMENT PRICE SCHEDULE		\$8,795.60-	
ACCESSORIES / OPTIONS			
Canvas seat covers		\$440.00	
Extra key		\$434.50	
Heavy duty suspension		\$2,563.00	
Long Range tank		\$1,820.50	
Smart bar		\$2,150.00	
Steel tray		\$3,960.00	
tow bar		\$830.50	
NT Dealer Delivery Fleet		\$675.00	
TOTAL PRICE (incl GST)		\$42,317.90	
GST Included		\$3,847.08	
ON ROAD COSTS			
NT CTP Item A (See CTP Policy for GST)		\$531.40	
NT Registration 4-Cyl 2001-3000		\$148.00	
Stamp Duty		\$1,272.00	
TOTAL PAYABLE		\$44,269.30	Inc. GST

Prices quoted are based on recommended prices at this date and therefore subject to manufacturer's variations without notice. All prices quoted on Trade-In valuations are GST inclusive and are valid for 14 Days from date of valuation. We reserve the right to revise our Trade-In Quote after this period.

Should you have any other queries or require further information please do not hesitate to contact me on (08) 8952 5500.

Brian Corcoran
 Fleet Sales Manager

 Authorised Manager